

GUSTEP

GUAM STATE TRADE EXPANSION PROGRAM

<https://www.investguam.com/step-grant/>

Funded in part through a Grant with the U.S. Small Business Administration



GUAM STATE TRADE EXPANSION CLIENT APPLICATION FORM

COMPANY INFORMATION

Company Name (<i>as appears on Guam Business License</i>):	
Doing Business As (DBA) Name(s):	
Business License No. (<i>please attach most recent copy</i>):	
Company Website:	

CONTACT INFORMATION

Mailing Address:	
Physical Address (<i>if different from mailing address</i>):	
Telephone No:	
Fax No:	
Point of Contact:	
Title:	
Email Address:	

COMPANY OUTLINE

Year Company Established:	
Primary NAICS Code (6-digit code): <small>Use the NACIS Code Search for assistance.</small>	
Company Structure: Sole proprietorship Partnership Limited Liability Company Corporation	My company is: New to Export (NTE) – no export experience, an ‘accidental’ or ‘occasional’ export or hasn’t exported in over 18 months. Market Expansion (ME) – active or recent exporter (within the last 18 months) that is expanding into a new country market or new product line within an existing market.

Number of Employees:	Full-time: _____ Part-time: _____
Annual Gross Revenue:	
Annual Export Sales, If Any:	2022: \$ _____ 2020: \$ _____ 2021: \$ _____ 2019: \$ _____
Current International Distribution Channels:	Direct sales to retailers or retail chains Direct sales to end users Sales through specialized importers/wholesalers Sales through one or more distributors New to export
Please check all categories that apply to your company: (Not less than 51 percent of the company must be owned by the individual that fits the category)	Socially and economically disadvantaged business Women-owned business Veteran-owned business Disabled veteran-owned business Rural business None of the above
Guam Product Seal Permit:	Yes No
Product/Service Description:	

STEP ACTIVITY	
Please indicate which Guam STEP programs you are applying for (check all that apply):	
Export Readiness Program (ERP)	International Marketing Program (IMP)
	E-Commerce
Trade Promotion Program (TPP)	Marketing Media Design
Virtual Export Conference	
Please indicate if you would like for you company's name and contact information to be shared with other programs offered by SBA: Yes No	

CERTIFICATION

It is hereby certified that this form is as presented and attested to be in my presence the party named herein. I certify that all statements made, and all information contained in this Guam STEP Application are true and correct. I am aware of the penalties provided for false representation.

Signature: _____

Name: _____

Title: _____

Date: _____

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