



GUAM STATE TRADE EXPANSION PROGRAM

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Funded in part through a cooperative agreement with the U.S. Small Business Administration



GUAM STATE TRADE EXPANSION PROGRAM APPLICATION CHECKLIST

The Guam State Trade Expansion Program (Guam STEP), funded in part through a Cooperative Agreement with the U.S. Small Business Administration, is intended to assist eligible small businesses enter and succeed in the international marketplace. The program's objectives are to increase the number of small businesses that are exporting, and to increase the value of exports for those small businesses that are currently exporting.

ELIGIBILITY

Businesses must meet the following requirements to be eligible for Guam STEP:

- Meet the federal requirements of an Eligible Small Business Concern:
 - Organized or incorporated and operating in the U.S.
 - Meets SBA small business size standards established under [section 3 of the Small Business Act](#); or the alternate size standard applicable to the program under section 7(a) of the Small Business Act and the loan programs under title V of the Small Business Investment Act of 1958.
 - Has been in business for not less than one year
 - Has access to sufficient resources to bear the costs associated with trade
- Must be an export-ready U.S. company seeking to export goods or services of U.S. origin or that has at least 51% U.S. content
- Certify that your company is not barred from receiving federal funds
- Have a current Guam Business License

The following attachments must be included with the Guam STEP Application:

- ☐ SBA Self-Representation as an 'Eligible Small Business Concern' Form
- ☐ SBA Form 1623 'Certification Regarding Debarment' Form
- ☐ Guam STEP Export Readiness Questionnaire
- ☐ Guam STEP Product Information
- ☐ Guam Business License

INSTRUCTIONS: Please sign, date and submit the Guam STEP Application, along with the required documents to step@investguam.com. **Deadline to submit is at 5:00 PM on October 2, 2026.**