

LOURDES A. LEON GUERRERO

*Governor of Guam
I Maga'Haga Guahan*

JOSHUA F. TENORIO

*Lt. Governor of Guam
I Segundo Na Maga'Lahen Guahan*



MELANIE MENDIOLA

*Chief Executive Officer/Administrator
Atkâdi Eksekutibu Ofisial/Atmenestradora*

CARLOS P. BORDALLO

*Deputy Administrator
Sigundon Atmenestrador*

October 26, 2023

The Honorable Therese M. Terlaje

I Mina'trentai Siette Na Liheslaturan Guahan
Guam Congress Building
163 Chalan Santo Papa
Hagatna, Guam 96910

Ref: P.L. 36-54, FY2023 Fourth (4th) Quarter Staffing Pattern Reporting

Hâfa Adai Speaker Terlaje,

In compliance with the FY 2023 Budget Act – P.L. 36-54, Chapter XIII, Part II, Section 10(a), the Guam Economic Development Authority submits its Fourth (4th) Quarter Staffing Pattern Report as of September 30, 2023.

In compliance with the electronic reporting submission requirements, the attached report was transmitted to your office's email address and will be posted to the Invest Guam website at www.investguam.com.

Should you or your staff have any questions or require additional information, please contact our Administrative Services Division at 647-4332.

Senseramente,

Melanie Mendiola
CEO / Administrator

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Melanie Mendiola
CEO / Administrator



GUAM ECONOMIC DEVELOPMENT AUTHORITY
FISCAL YEAR 2023
4TH QUARTER STAFFING PATTERN

No.	Div. No.	Position Title	Employee	Pay Grade & Step	Date of Hire	Salary per Annum	Salary Increment		Total Salary Cost	Benefits						Total Salary & Benefits	
							Date	Amount		Retirement	Retirement DDI	Medicare	Life	Medical	Dental		Total Benefits
Executive Division																	
1	10	Chief Executive Officer / Administrator	Melanie R. Mendiola	EU-11	01/14/2019	\$ 115,463.00			\$ 115,463.00	\$ 32,699.12	\$ 494.26	\$ 1,674.21	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 41,629.67	\$ 157,092.67
2	10	Deputy Administrator	Carlos P. Bordallo	ET-09	06/29/2022	\$ 101,374.00			\$ 101,374.00	\$ 28,709.12	\$ 494.26	\$ 1,469.92	\$ 182.78	\$ -	\$ -	\$ 30,856.08	\$ 132,230.08
3	10	Executive Assistant	Angelene Rios	KG-15	07/03/2023	\$ 48,318.00			\$ 48,318.00	\$ 13,683.66	\$ 494.26	\$ 700.61	\$ 182.78	\$ -	\$ -	\$ 15,061.31	\$ 63,379.31
4	10	Administrative Assistant	Frances R. Ogo	JG-08	05/13/2019	\$ 35,331.00	07/03/2023	\$ 3,849.00	\$ 39,180.00	\$ 11,095.78	\$ 494.26	\$ 568.11	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 18,008.93	\$ 57,188.93
Administrative Services Division																	
5	20	Administrative Services Manager	Ariana Villaverde	RG-10	09/28/2020	\$ 73,000.00			\$ 73,000.00	\$ 20,673.60	\$ 494.26	\$ 1,058.50	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 28,988.44	\$ 101,988.44
6	20	Administrative Services Officer	Christina Merfalen	NG-09	03/21/2022	\$ 49,547.00			\$ 49,547.00	\$ 14,031.71	\$ 494.26	\$ 718.43	\$ 182.78	\$ 3,774.16	\$ 484.12	\$ 19,685.46	\$ 69,232.46
7	20	Accountant III	Kristine Grace Suva	MG-14	08/17/2021	\$ 50,690.00	07/31/2023	\$ 3,610.00	\$ 54,300.00	\$ 15,377.76	\$ 494.26	\$ 787.35	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 22,510.15	\$ 76,810.15
8	20	Accountant II	Engelica Ventura	LG-12	04/24/2023	\$ 46,874.00			\$ 46,874.00	\$ 13,274.72	\$ 494.26	\$ 679.67	\$ -	\$ 5,247.84	\$ 272.74	\$ 19,969.23	\$ 66,843.23
9	20	Accountant I	Raeann Lefever	KG-13	02/27/2012	\$ 45,106.00			\$ 45,106.00	\$ 12,774.02	\$ 494.26	\$ 654.04	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 27,885.10	\$ 72,991.10
10	20	Information Technology Officer	Yong Kwang Pak	OG-10	04/27/2015	\$ 55,789.00			\$ 55,789.00	\$ 15,799.44	\$ 494.26	\$ 808.94	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 22,953.42	\$ 78,742.42
11	20	Buyer II	Patrick Guzman	IG-19	02/03/1997	\$ 48,099.00			\$ 48,099.00	\$ 13,621.64	\$ -	\$ 697.44	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 17,593.52	\$ 65,692.52
12	20	Personnel Assistant II	Daisy Mackwelung	IG-19	07/07/1998	\$ 48,099.00			\$ 48,099.00	\$ 13,621.64	\$ 494.26	\$ 697.44	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 28,776.12	\$ 76,875.12
Compliance Division																	
13	30	Compliance Manager	Claire Cruz	RG-18	04/18/1994	\$ 96,128.00			\$ 96,128.00	\$ 27,223.45	\$ -	\$ 1,393.86	\$ 182.78	\$ 4,313.40	\$ 358.80	\$ 33,472.29	\$ 129,600.29
14	30	Compliance Assistant Manager	John San Nicolas	PG-15	12/10/2007	\$ 72,213.00			\$ 72,213.00	\$ 20,450.72	\$ 494.26	\$ 1,047.09	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 25,266.51	\$ 97,479.51
15	30	Compliance Specialist III	Tara R. Murakami	MG-10	05/02/2011	\$ 47,839.00			\$ 47,839.00	\$ 13,548.00	\$ -	\$ 693.67	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 28,204.45	\$ 76,043.45
16	30	Compliance Specialist II	Jo Ann C. Cruz	LG-10	10/09/2017	\$ 43,758.00			\$ 43,758.00	\$ 12,392.27	\$ 494.26	\$ 634.49	\$ 182.78	\$ 4,313.40	\$ -	\$ 18,017.20	\$ 61,775.20
17	50	Compliance Specialist I	Johanna Borja	LG-07	05/23/2022	\$ 39,382.00			\$ 39,382.00	\$ 11,152.98	\$ 494.26	\$ 571.04	\$ 182.78	\$ -	\$ 358.80	\$ 12,759.86	\$ 52,141.86
Public Finance Division																	
18	40	Public Finance Manager	Christina D. Garcia	RG-20	05/06/1998	\$ 102,974.00			\$ 102,974.00	\$ 29,162.24	\$ -	\$ 1,493.12	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 37,417.44	\$ 140,391.44
19	40	Public Finance Assistant Manager	Antoinette Leon Guerrero	PG-18	02/06/2006	\$ 80,064.00			\$ 80,064.00	\$ 22,674.12	\$ 494.26	\$ 1,160.93	\$ 182.78	\$ -	\$ -	\$ 24,512.09	\$ 104,576.09
20	40	Loan Management Officer	Gloria Molo	NG-12	10/05/2020	\$ 54,907.00			\$ 54,907.00	\$ 15,549.66	\$ 494.26	\$ 796.15	\$ 182.78	\$ -	\$ -	\$ 17,022.85	\$ 71,929.85
Business & Economic Development																	
21	50	Business & Economic Development Manager	Edward S. Camacho	RG-15	06/01/2015	\$ 86,702.00			\$ 86,702.00	\$ 24,554.01	\$ 494.26	\$ 1,257.18	\$ 182.78	\$ 10,214.62	\$ 358.80	\$ 37,061.65	\$ 123,763.65
22	50	Business & Economic Development Asst Mngr	Matthew Baza	PG-15	01/05/2015	\$ 72,213.00			\$ 72,213.00	\$ 20,450.72	\$ -	\$ 1,047.09	\$ 182.78	\$ 2,671.50	\$ 272.74	\$ 24,624.83	\$ 96,837.83
23	50	Industry Development Specialist IV	Tria Olivia L.G. Paulino	NG-13	10/17/2016	\$ 56,828.00			\$ 56,828.00	\$ 16,093.69	\$ -	\$ 824.01	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 30,880.48	\$ 87,708.48
24	50	Industry Development Specialist III	Marie Elizabeth Reyes	NG-13	03/15/2021	\$ 56,828.00			\$ 56,828.00	\$ 16,093.69	\$ 494.26	\$ 824.01	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 23,262.74	\$ 80,090.74
25	50	Industry Development Specialist I	Celia J. Anderson	KG-08	09/13/2021	\$ 37,970.00			\$ 37,970.00	\$ 10,753.10	\$ 494.26	\$ 550.57	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 17,648.71	\$ 55,618.71
26	50	Industry Development Specialist I	Cameron Eusebio	KG-07	04/11/2022	\$ 36,615.00			\$ 36,615.00	\$ 10,369.37	\$ 494.26	\$ 530.92	\$ 182.78	\$ -	\$ -	\$ 11,577.33	\$ 48,192.33
Real Property Division																	
27	70	Real Property Manager	Diego Mendiola	RG-11	07/05/2010	\$ 75,556.00			\$ 75,556.00	\$ 21,397.46	\$ -	\$ 1,095.56	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 36,455.80	\$ 112,011.80
28	70	Real Property Supervisor	Mary C. Camacho	NG-15	05/09/2016	\$ 60,875.00			\$ 60,875.00	\$ 17,239.80	\$ -	\$ 882.69	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 21,396.93	\$ 82,271.93
29	70	Program Coordinator III	Anthony A. Arriola	MG-14	05/20/2013	\$ 54,300.00			\$ 54,300.00	\$ 15,377.76	\$ -	\$ 787.35	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 22,015.89	\$ 76,315.89
30	70	Program Coordinator III	Jha'Aunie Leon Guerrero	NG-08	02/27/2021	\$ 47,839.00			\$ 47,839.00	\$ 13,548.00	\$ 494.26	\$ 693.67	\$ 182.78	\$ 8,127.86	\$ 296.66	\$ 23,343.23	\$ 71,182.23
31	70	Program Coordinator I	Meagan Obispo	KG-07	07/04/2022	\$ 33,902.00	07/31/2023	\$ 2,712.00	\$ 36,614.00	\$ 10,369.08	\$ 494.26	\$ 530.90	\$ 182.78	\$ -	\$ -	\$ 11,577.02	\$ 48,191.02
Small Business Division																	
32	60	Small Business Division Manager	Melvin Tabilas	RG-08	09/17/2019	\$ 68,133.00			\$ 68,133.00	\$ 19,295.27	\$ 494.26	\$ 987.93	\$ 182.78	\$ 10,214.62	\$ 358.80	\$ 31,533.66	\$ 99,666.66
33	60	Small Business Division Supervisor	Jennifer Calvo Guzman	NG-11	05/15/2017	\$ 53,050.00			\$ 53,050.00	\$ 15,023.76	\$ 494.26	\$ 769.23	\$ 182.78	\$ -	\$ -	\$ 16,470.03	\$ 69,520.03

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No.	Div. No.	Position Title	Employee	Pay Grade & Step	Date of Hire	Salary per Annum	Salary Increment		Total Salary Cost	Benefits						Total Salary & Benefits	
							Date	Amount		Retirement	Retirement DDI	Medicare	Life	Medical	Dental		Total Benefits
Childcare Grant Program																	
34	80	Program Coordinator III	Lagrimas A. Lujan	NG-08	02/22/2022	\$ 47,839.00			\$ 47,839.00	\$ 13,548.00	\$ 494.26	\$ 693.67	\$ 182.78	\$ -	\$ -	\$ 14,918.71	\$ 62,757.71
35	80	Special Project Coordinator	Cedrick J. Castillon	LG-07	11/08/2021	\$ 39,382.00			\$ 39,382.00	\$ 11,152.98	\$ 494.26	\$ 571.04	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 15,492.72	\$ 54,874.72
36	80	Program Coordinator I	William Kier	KG-03	04/05/2022	\$ 30,512.00			\$ 30,512.00	\$ 8,641.00	\$ 494.26	\$ 442.42	\$ 182.78	\$ -	\$ -	\$ 9,760.46	\$ 40,272.46
37	80	Program Coordinator I	Lin Jiahong	KG-03	07/11/2022	\$ 30,512.00			\$ 30,512.00	\$ 8,641.00	\$ 494.26	\$ 442.42	\$ 182.78	\$ 2,818.92	\$ 358.80	\$ 12,938.18	\$ 43,450.18
38	80	Program Coordinator I	Brendyn Cruz	KG-02	04/05/2022	\$ 28,817.00			\$ 28,817.00	\$ 8,160.97	\$ 494.26	\$ 417.85	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 12,347.52	\$ 41,164.52
GEDA TOTAL						\$ 2,172,828.00		\$ 10,171.00	\$ 2,182,999.00	\$ 618,225.31	\$ 14,333.54	\$ 31,653.52	\$ 6,762.86	\$ 182,927.42	\$ 9,993.36	\$ 863,896.01	\$ 3,046,895.01
Funding Sources: GEDA General Fund, Guam Development Fund Act (G DFA), & State Small Business Credit Initiative (SSBCI)																	