

**LOURDES A. LEON GUERRERO**

Governor of Guam  
*I Maga'Haga Guahan*

**JOSHUA F. TENORIO**

Lt. Governor of Guam  
*I Segundo Na Maga'Lahen Guahan*



**MELANIE MENDIOLA**

Chief Executive Officer/Administrator  
*Athâdi Eksekutibu Ofisial/Atmenestradora*

**CARLOS P. BORDALLO**

Deputy Administrator  
*Sigundon Atmenestrador*

April 28, 2023

**The Honorable Lourdes A. Leon Guerrero**

Governor of Guam  
Guam Congress Building  
P.O. Box 2950  
Hagatna, Guam 96910

**Ref: P.L. 36-54, Second Quarter Staffing Pattern Report**

*Hâfa Adai* Governor Leon Guerrero,

In compliance with the FY 2023 Budget Act – P.L. 36-54, Chapter XIII, Part II, Section 10(a), the Guam Economic Development Authority submits its Second Quarter Staffing Pattern Report as of March 31, 2023.

In compliance with the electronic reporting submission requirements, the attached report was transmitted to your office's email address and will be posted to the Invest Guam website at [www.investguam.com](http://www.investguam.com).

Should you or your staff have any questions or require additional information, please contact our Administrative Services Division at 647-4332.

*Senseramente,*

Melanie Mendiola  
CEO / Administrator



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**The Honorable Therese M. Terlaje**

I Mina'trentai Siette Na Liheslaturan Guahan  
Guam Congress Building  
163 Chalan Santo Papa  
Hagatna, Guam 96910

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**GUAM ECONOMIC DEVELOPMENT AUTHORITY**  
**FISCAL YEAR 2023**  
**2ND QUARTER STAFFING PATTERN**

No.	Div. No.	Position Title	Employee	Pay Grade & Step	Date of Hire	Salary per Annum	Total Salary Cost	Benefits							Total Salary & Benefits
								Retirement	Retirement DDI	Medicare	Life	Medical	Dental	Total Benefits	
<b>Executive Division</b>															
1	10	Chief Executive Officer / Administrator	Melanie R. Mendiola	EU-11	01/14/2019	\$ 115,463.00	\$ 115,463.00	\$ 32,699.12	\$ 494.26	\$ 1,674.21	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 41,629.67	\$ 157,092.67
2	10	Deputy Administrator	Carlos P. Bordallo	ET-09	06/29/2022	\$ 101,374.00	\$ 101,374.00	\$ 28,709.12	\$ 494.26	\$ 1,469.92	\$ 182.78	\$ -	\$ -	\$ 30,856.08	\$ 132,230.08
3	10	GEDA Special Project Coordinator	Melvin Tabilas	LG-19	09/17/2019	\$ 59,638.00	\$ 59,638.00	\$ 16,889.48	\$ 494.26	\$ 864.75	\$ 182.78	\$ 10,214.62	\$ 358.80	\$ 29,004.69	\$ 88,642.69
4	10	GEDA Special Project Coordinator	Cedrick J. Castillon	LG-07	11/08/2021	\$ 39,382.00	\$ 39,382.00	\$ 11,152.98	\$ 494.26	\$ 571.04	\$ 182.78	\$ 10,214.62	\$ 358.80	\$ 22,974.48	\$ 62,356.48
5	10	Administrative Assistant	Frances R. Ogo	JG-08	05/13/2019	\$ 35,331.00	\$ 35,331.00	\$ 10,005.74	\$ 494.26	\$ 512.30	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 14,286.74	\$ 49,617.74
<b>Administrative Services Division</b>															
6	20	Administrative Services Manager	Ariana Villaverde	RG-10	09/28/2020	\$ 73,000.00	\$ 73,000.00	\$ 20,673.60	\$ 494.26	\$ 1,058.50	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 28,988.44	\$ 101,988.44
7	20	Administrative Services Officer	Christina Merfalen	NG-09	03/21/2022	\$ 49,547.00	\$ 49,547.00	\$ 14,031.71	\$ 494.26	\$ 718.43	\$ 182.78	\$ 3,774.16	\$ 484.12	\$ 19,685.46	\$ 69,232.46
8	20	Accountant III	Kristine Grace Suva	MG-12	08/17/2021	\$ 50,690.00	\$ 50,690.00	\$ 14,355.41	\$ 494.26	\$ 735.01	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 21,435.46	\$ 72,125.46
9	20	Accounting Technician III	Raeann Lefever	KG-13	02/27/2012	\$ 45,106.00	\$ 45,106.00	\$ 12,774.02	\$ 494.26	\$ 654.04	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 27,885.10	\$ 72,991.10
10	20	Information Technology Officer	Yong Kwang Pak	OG-10	04/27/2015	\$ 55,789.00	\$ 55,789.00	\$ 15,799.44	\$ 494.26	\$ 808.94	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 23,864.72	\$ 79,653.72
11	20	Buyer II	Patrick Guzman	IG-19	02/03/1997	\$ 48,099.00	\$ 48,099.00	\$ 13,621.64	\$ -	\$ 697.44	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 17,593.52	\$ 65,692.52
12	20	Personnel Assistant II	Daisy Mackwelung	IG-19	07/07/1998	\$ 48,099.00	\$ 48,099.00	\$ 13,621.64	\$ 494.26	\$ 697.44	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 20,664.12	\$ 68,763.12
<b>Compliance Division</b>															
13	30	Compliance Manager	Claire Cruz	RG-18	04/18/1994	\$ 96,128.00	\$ 96,128.00	\$ 27,223.45	\$ -	\$ 1,393.86	\$ 182.78	\$ 4,313.40	\$ 358.80	\$ 33,472.29	\$ 129,600.29
14	30	Compliance Assistant Manager	John San Nicolas	PG-15	12/10/2007	\$ 72,213.00	\$ 72,213.00	\$ 20,450.72	\$ 494.26	\$ 1,047.09	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 25,266.51	\$ 97,479.51
15	30	Compliance Specialist III	Tara R. Murakami	MG-10	05/02/2011	\$ 47,320.00	\$ 47,320.00	\$ 13,401.02	\$ -	\$ 686.14	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 28,049.94	\$ 75,369.94
16	30	Compliance Specialist II	Jo Ann C. Cruz	LG-08	10/09/2017	\$ 40,841.00	\$ 40,841.00	\$ 11,566.17	\$ 494.26	\$ 592.19	\$ 182.78	\$ 4,313.40	\$ -	\$ 17,148.80	\$ 57,989.80
17	30	Compliance Specialist I	Cameron Eusebio	KG-07	04/11/2022	\$ 36,615.00	\$ 36,615.00	\$ 10,369.37	\$ 494.26	\$ 530.92	\$ 182.78	\$ -	\$ -	\$ 11,577.33	\$ 48,192.33
<b>Public Finance Division</b>															
18	40	Public Finance Manager	Christina D. Garcia	RG-20	05/06/1998	\$ 102,974.00	\$ 102,974.00	\$ 29,162.24	\$ -	\$ 1,493.12	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 37,417.44	\$ 140,391.44
19	40	Public Finance Assistant Manager	Antoinette Leon Guerrero	PG-18	02/06/2006	\$ 80,064.00	\$ 80,064.00	\$ 22,674.12	\$ 494.26	\$ 1,160.93	\$ 182.78	\$ -	\$ -	\$ 24,512.09	\$ 104,576.09
20	40	Loan Servicing Representative	Lagrimas A. Lujan	JG-13	02/22/2022	\$ 41,971.00	\$ 41,971.00	\$ 11,886.19	\$ 494.26	\$ 608.58	\$ 182.78	\$ -	\$ -	\$ 13,171.81	\$ 55,142.81
<b>Business &amp; Economic Development</b>															
21	50	Business & Economic Development Manager	Edward S. Camacho	RG-15	06/01/2015	\$ 86,702.00	\$ 86,702.00	\$ 24,554.01	\$ 494.26	\$ 1,257.18	\$ 182.78	\$ 9,924.46	\$ 358.80	\$ 36,771.49	\$ 123,473.49
22	50	Business & Economic Development Supervisor	Matthew Baza	NG-18	01/05/2015	\$ 67,494.00	\$ 67,494.00	\$ 19,114.30	\$ -	\$ 978.66	\$ 182.78	\$ 2,671.50	\$ 272.74	\$ 23,219.98	\$ 90,713.98
23	50	Industry Development Specialist III	Marie Elizabeth Reyes	MG-14	03/15/2021	\$ 54,300.00	\$ 54,300.00	\$ 15,377.76	\$ 494.26	\$ 787.35	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 30,622.15	\$ 84,922.15
24	50	Industry Development Specialist III	Tria Olivia L.G. Paulino	NG-13	10/17/2016	\$ 56,828.00	\$ 56,828.00	\$ 16,093.69	\$ -	\$ 824.01	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 22,768.48	\$ 79,596.48
25	50	Industry Development Specialist II	Jeffrey Marchesseault	MG-18	05/13/2019	\$ 62,311.00	\$ 62,311.00	\$ 17,646.48	\$ 494.26	\$ 903.51	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 24,895.03	\$ 87,206.03
26	50	Industry Development Specialist II	Daena Mansapit	LG-11	09/13/2021	\$ 45,289.00	\$ 45,289.00	\$ 12,825.84	\$ 494.26	\$ 656.69	\$ 182.78	\$ 6,095.18	\$ 484.12	\$ 20,738.87	\$ 66,027.87
27	50	Industry Development Specialist II	Johanna Borja	LG-07	05/23/2022	\$ 39,382.00	\$ 39,382.00	\$ 11,152.98	\$ 494.26	\$ 571.04	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 18,069.06	\$ 57,451.06
28	50	Industry Development Specialist II	Tricia Cruz	LG-11	07/05/2022	\$ 45,289.00	\$ 45,289.00	\$ 12,825.84	\$ 494.26	\$ 656.69	\$ 182.78	\$ -	\$ 296.66	\$ 14,456.23	\$ 59,745.23
29	50	Industry Development Specialist I	Celia J. Anderson	KG-08	09/13/2021	\$ 37,970.00	\$ 37,970.00	\$ 10,753.10	\$ 494.26	\$ 550.57	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 17,648.71	\$ 55,618.71
<b>Real Property Division</b>															
30	70	Real Property Manager	Diego Mendiola	RG-11	07/05/2010	\$ 75,556.00	\$ 75,556.00	\$ 21,397.46	\$ -	\$ 1,095.56	\$ 182.78	\$ 13,295.88	\$ 484.12	\$ 36,455.80	\$ 112,011.80
31	70	Real Property Supervisor	Mary C. Camacho	NG-13	05/09/2016	\$ 56,828.00	\$ 56,828.00	\$ 16,093.69	\$ -	\$ 824.01	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 20,192.14	\$ 77,020.14
32	70	Program Coordinator III	Anthony A. Arriola	MG-14	05/20/2013	\$ 54,300.00	\$ 54,300.00	\$ 15,377.76	\$ -	\$ 787.35	\$ 182.78	\$ 5,395.26	\$ 272.74	\$ 22,015.89	\$ 76,315.89
33	70	Program Coordinator III	Jha'Aunie Leon Guerrero	NG-08	02/27/2021	\$ 47,839.00	\$ 47,839.00	\$ 13,548.00	\$ 494.26	\$ 693.67	\$ 182.78	\$ 8,127.86	\$ 296.66	\$ 23,343.23	\$ 71,182.23
34	70	Program Coordinator I	Meagan Obispo	KG-05	07/04/2022	\$ 33,902.00	\$ 33,902.00	\$ 9,601.05	\$ 494.26	\$ 491.58	\$ 182.78	\$ -	\$ -	\$ 10,769.67	\$ 44,671.67

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**FISCAL YEAR 2023**  
**2ND QUARTER STAFFING PATTERN**

No.	Div. No.	Position Title	Employee	Pay Grade & Step	Date of Hire	Salary per Annum	Total Salary Cost	Benefits						Total Salary & Benefits	
								Retirement	Retirement DDI	Medicare	Life	Medical	Dental		Total Benefits
<b>Childcare Grant Program</b>															
35	80	Administrative Services Officer	Gloria Molo	NG-12	10/05/2020	\$ 54,907.00	\$ 54,907.00	\$ 15,549.66	\$ 494.26	\$ 796.15	\$ 182.78	\$ -	\$ -	\$ 17,022.85	\$ 71,929.85
36	80	Special Project Coordinator	Jennifer Calvo Guzman	NG-08	05/15/2017	\$ 47,839.00	\$ 47,839.00	\$ 13,548.00	\$ 494.26	\$ 693.67	\$ 182.78	\$ -	\$ -	\$ 14,918.71	\$ 62,757.71
37	80	Program Coordinator I	Nicolas Cruz	KG-03	04/05/2022	\$ 30,512.00	\$ 30,512.00	\$ 8,641.00	\$ 494.26	\$ 442.42	\$ 182.78	\$ 5,247.84	\$ 272.74	\$ 15,281.04	\$ 45,793.04
38	80	Program Coordinator I	Justin Peredo	KG-03	04/18/2022	\$ 30,512.00	\$ 30,512.00	\$ 8,641.00	\$ 494.26	\$ 442.42	\$ 182.78	\$ 2,671.50	\$ 272.74	\$ 12,704.70	\$ 43,216.70
39	80	Program Coordinator I	William Kier	KG-03	04/05/2022	\$ 30,512.00	\$ 30,512.00	\$ 8,641.00	\$ 494.26	\$ 442.42	\$ 182.78	\$ -	\$ -	\$ 9,760.46	\$ 40,272.46
40	80	Program Coordinator I	Lin Jiahong	KG-03	07/11/2022	\$ 30,512.00	\$ 30,512.00	\$ 8,641.00	\$ 494.26	\$ 442.42	\$ 182.78	\$ 2,818.92	\$ 358.80	\$ 12,938.18	\$ 43,450.18
41	80	Administrative Aide	Brendyn Cruz	JG-01	04/05/2022	\$ 25,236.00	\$ 25,236.00	\$ 7,146.84	\$ 494.26	\$ 365.92	\$ 182.78	\$ 2,818.92	\$ 272.74	\$ 11,281.46	\$ 36,517.46
42	80	Administrative Aide	Salome Edmond	GG-01	07/11/2022	\$ 25,744.00	\$ 25,744.00	\$ 7,290.70	\$ 494.26	\$ 373.29	\$ 182.78	\$ -	\$ -	\$ 8,341.03	\$ 34,085.03
43	80	Administrative Aide	Mariska-Ann Cruz	JG-01	08/29/2022	\$ 25,236.00	\$ 25,236.00	\$ 7,146.84	\$ 494.26	\$ 365.92	\$ -	\$ -	\$ -	\$ 8,007.02	\$ 33,243.02
44	80	Administrative Aide	Randi Kitchen	JG-01	09/06/2022	\$ 25,236.00	\$ 25,236.00	\$ 7,146.84	\$ 494.26	\$ 365.92	\$ 182.78	\$ 5,247.84	\$ 272.74	\$ 13,710.38	\$ 38,946.38
<b>GEDA TOTAL</b>						<b>\$ 2,329,880.00</b>	<b>\$ 2,329,880.00</b>	<b>\$ 659,822.02</b>	<b>\$ 17,299.10</b>	<b>\$ 33,783.27</b>	<b>\$ 7,859.54</b>	<b>\$ 205,060.96</b>	<b>\$ 11,592.36</b>	<b>\$ 935,417.25</b>	<b>\$ 3,265,297.25</b>
<b>Funding Sources:</b> <b>GEDA General Fund,</b> <b>Guam Development Fund Act (GDFA), &amp;</b> <b>State Small Business Credit Initiative (SSBCI)</b>															