

GUSTEP

GUAM STATE TRADE EXPANSION PROGRAM

<https://www.investguam.com/step-grant/>

Funded in part through a Grant with the U.S. Small Business Administration



GUAM STATE TRADE EXPANSION PROGRAM EXPORT READINESS QUESTIONNAIRE

COMPANY INFORMATION

| | |
|-------------------|--|
| Company Name: | |
| Point of Contact: | |

ASSESSMENT QUESTIONS

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|--|------------------------------|-----------------------------|
| Have you previously participated in Guam STEP? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Are you registered to do business in Guam? | Yes | No |
| Are you a Guam Product Seal permit holder? | Yes | No |
| Have you made export sales in the past? | Yes | No |
| Do you have a product or service that has successfully sold in the domestic market? | Yes | No |
| Are you currently selling online? | Yes | No |
| Do you have marketing material available in foreign languages (including a website)? | Yes | No |
| Do you have an export plan as part of your business plan? | Yes | No |
| Do you have sufficient production capacity? | Yes | No |
| Do you have financial resources to support an increase of product sales overseas? | Yes | No |
| Have you attended any international trade shows or trade missions? | Yes | No |
| If applicable, list all countries you currently export to: | | |